

BEXAR COUNTY JUNIOR LIVESTOCK SHOW AUCTION RULES

EXHIBITOR'S RULES

1. **NUMBER TO SELL** – The number to sell will be determined by the Bexar County Junior Livestock Show (BCJLS, “the Show”) Board of Directors (“the Board”) or their designee(s) (collectively “show officials”).
2. **ORDER OF SALE** – The order of sale will be determined by the show officials.
3. **ELIGIBILITY** – Only those exhibitors receiving market show ribbons, the **five** overall Creative Arts division champions, and the **Best of Show Ag Mechanics and Reserve Best of Show Ag Mechanics winners** will be eligible for the sale. Breeding animals are not eligible for the Auction.
4. **NOTIFICATION OF INTENT TO SELL** – As soon as possible after the completion of judging of the last market class in the show, a meeting to make the auction list will be held with the superintendents and at least one representative from each FFA chapter and each 4-H club. It is the responsibility of the chapters and the clubs to make certain that their club or chapter is represented. The club or chapter representative is responsible for informing the Show as to which entry is to sell in the event that an exhibitor from their club or chapter has more than one entry qualified to sell. It is the responsibility of the exhibitor to inform their representative of their intentions prior to the meeting. In the event that no club or chapter representative is present or does not inform the Show, the first entry to be announced as eligible to sell will be the entry listed on the auction list.
5. **REMOVING AN ENTRY** – Once an entry is on the auction list, it may not be removed from the sale. If an exhibitor removes an entry from the auction sale after the auction list has been printed, he or she will be barred from showing the following year.
6. **LIMIT** – Each exhibitor will be eligible to sell only one (1) entry.
7. **METHOD OF SALE** – All entries will sell by the lot as a consortium purchase, meaning each buyer’s “bid” is really a contribution to the exhibitors. All the contributions to each exhibitor will be added together to make the final “sell” price awarded to the exhibitor.
8. **EXHIBITING THE LOT FOR SALE**
 - A. Each exhibitor should be present for the sale of his or her lot. Substitutions are allowed until a time set by the Board. If the exhibitor or substitute is not present, the lot will not sell.
 - B. Exhibitors must check in with the line-up superintendent 25 lots in advance of their sale lot. If Exhibitor or substitute is not present the lot will not sell.

C. **Parents are not allowed in the Sale Ring or Buyer's area (unless they are a buyer).**

D. No more than 2 students will be allowed in the Sale Ring per lot number.

E. Exhibitors can only bring into the sale ring their BCJLS 8-inch x 10-inch framed picture, ribbons from the current BCJLS, species signs provided by BCJLS, and Senior signs provided by BCJLS. Seniors may write a 3-inch x 5-inch card for the auctioneer with their name, brief future plans, school they plan to attend, and major. **NO OTHER ITEMS WILL BE ALLOWED.** No projects, presents to buyers, banners, balloons, signs, etc., are allowed in the sale ring.

9. **SALE AMOUNT** – Amounts announced during the live auction are not final. All auction sale amounts are subject to change without explanation based on the final BCJLS audit.

10. **COMMISSION** – A sales commission of seven percent (7%) of sale value will be charged on all sale lots, pledges and add-ons and used to fund the Show, auction, and organization.

11. **REPLACEMENT CHECKS** – Replacement checks to exhibitors will incur a processing fee.

12. THANK-YOU LETTERS

A. The exhibitor's thank you letter(s) to their buyer(s) must be submitted to Board of Director representative on the 3rd Tuesday of February from 6:30 PM till 8:00 PM at the BCJLS office at 7701 FM 1346, and must include ALL contributors on the provided thank you list, including belt buckle sponsors. Each letter must be ready to be mailed in an addressed, stamped, and sealed envelope. **Exhibitors should use their own return address on the envelope.**

B. In the event the exhibitor's letter(s) is not provided on the 3rd Tuesday in February, a 10% penalty fee will be deducted from the exhibitor's check. The fees will be used to fund scholarships. If the exhibitor's letters are not received by March 1, the sale of the animal will be voided.

13. **NO 4-H or FFA EXHIBITOR OR THEIR REPRESENTATIVE WILL BE ALLOWED IN THE BUYER'S AREA OF THE AUCTION.** This includes children of buyers. Volunteers working in the buyer's area may NOT solicit or pressure buyers.

BUYER'S RULES

1. All buyers, new or returning, **MUST** register on-line. Returning buyers **WILL** have a new buyer number assigned at the time of registration. Even if a buyer only wants to make add-ons, they must register.
2. **By participating in the live in-person auction, buyers agree to spend a minimum of \$500.** Buyers may spend the entire \$500 minimum on one lot or spread it across multiple lots. On-line and live auction bids will count towards the \$500 minimum.
3. The BCJLS is a **NOT** a terminal show. Lots will remain the property of the exhibitor. **Buyers are not actually bidding to take the item home.** "Bids" on the lots are individual donations. The cumulative total of the "bids" is the total sale price, with the individual buyer paying only their bid.
4. In-person buyers at the live auction, meaning buyers who are committed to spending at least \$500, may sit in the buyer's area with complimentary food & drinks. Each buyer will receive wrist bands allowing access to the buyer's area.
5. Only in-person buyers at the live auction agreeing to the \$500 minimum and making a minimum bid (historically \$100 or more but subject to change during the auction) will have their names announced live during the auction.
6. Buyers wishing to spend less than \$500 should participate by making an add-on bid. Add-on bids made after January 15 may not be included in the exhibitor's thank-you note lists and therefore may not receive a thank-you note. Add-on bids must be paid when submitted.
7. In the event of a discrepancy, the Board will use available evidence to resolve a discrepancy. Buyers who refuse to pay legitimate bids may be sanctioned.
8. **Payment:** Payment can be made online by credit card with a convenience fee applied at check-out or with a check. Unpaid accounts will be billed with payment due no later than March 15. Unpaid invoices will be deducted from the distribution to the kids and the bidder will not be allowed to attend future auctions.